## **Kenya Meat Commission**



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#### NATIONAL OPEN TENDER

#### TENDER NO. KMC/OT/FA/8114/2020-2021

# TENDER NAME: SUPPLY AND DELIVERY OF PRIMARY PACKAGING MATERIALS-POLYTHENE TUBING THROUGH FRAMEWORK AGREEMENT.

#### RESERVED FOR AGPO

CLOSING DATE AND TIME: WEDNESDAY 3<sup>RD</sup> MARCH, 2021 AT 11:00A.M.

## ALL TENDERERS ARE ADVISED TO READ CAREFULLY THIS TENDER DOCUMENT IN ITS ENTIRETY BEFORE MAKING ANY BID.

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#### SECTION I: INVITATION TO TENDER

TUESDAY 16<sup>TH</sup> FEBRUARY, 2021

TENDER REF NO.: KMC/OT/FA/8114/2020-2021
TENDER NAME: SUPPLY AND DELIVERY OF PRIMARY PACKAGING
MATERIAL-POLYTHENE TUBING THROUGH AN ANNUAL FRAMEWORK
AGREEMENT

- 1. The KENYA MEAT COMMISSION invites sealed tenders from eligible candidates for SUPPLY AND DELIVERY OF PRIMARY PACKAGING MATERIAL-POLYTHENE TUBING THROUGH FRAMEWORK AGREEMENT.
- 2. Interested eligible candidates may obtain further information and inspect the tender documents from the IFMIS and PPIP portals and the KMC website.
- 3. Interested eligible candidates should obtain tender documents by downloading the tender document from the **KMC website**; <a href="www.kenyameat.co.ke">www.kenyameat.co.ke</a> or the Public Procurement Information Portal (**PPIP**); <a href="www.tenders.go.ke">www.tenders.go.ke</a> without cost. Bidders who download the bid document **MUST** send an email to tenders@kenyameat.co.ke for registration, confirming participation.
- 4. Prices quoted should be net inclusive of all taxes, and delivery costs, must be in Kenya Shillings and shall remain valid for 12 months from the closing date of the tender.
- 5. Completed tender documents clearly paginated are to be enclosed in plain sealed envelopes, marked with the tender number and name and be deposited in the Tender Box at the main reception, headquarter branch in Athiriver or be addressed to KENYA MEAT COMMISSION P.O. BOX 2 204 ATHI-RIVER so as to be received on or before **WEDNESDAY 3<sup>RD</sup> MARCH 2021, 11:00 A.M.**
- 6. Tenders will be opened immediately thereafter in the presence of the candidate's representatives who choose to attend at KENYA MEAT COMMISSION ATHI-RIVER BOARD ROOM.

Head of Supply Chain Management For: Managing Commissioner

#### SECTION II: INSTRUCTIONS TO TENDERERS

## 2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

## 2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

## 2.3 Cost of Tendering

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall not exceed Kshs. 5,000/=

2.3.3 All firms found capable of performing the contract satisfactorily in accordance with the set prequalification criteria shall be prequalified.

#### 2.4. The Tender Document

- 2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers
  - (i) Invitation to Tender
  - (ii) Instructions to tenderers
  - (iii) General Conditions of Contract
  - (iv) Special Conditions of Contract
  - (v) Schedule of requirements
  - (vi) Technical Specifications
  - (vii) Tender Form and Price Schedules
  - (viii) Tender Security Form
  - (ix) Contract Form
  - (x) Performance Security Form
  - (xi) Bank Guarantee for Advance Payment Form
  - (xii) Manufacturer's Authorization Form
  - (xiii) Confidential Business Questionnaire
- 2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

#### 2.5 Clarification of Documents

- 2.5.1 A prospective tenderer requiring any clarification of the tender document may notify the Procuring entity in writing or by post at the entity's address indicated in the Invitation to Tender. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.
- 2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

#### 2.6 Amendment of Documents

- 2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## 2.7 **Language of Tender**

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## 2.8 **Documents Comprising of Tender**

- 2.8.1 The tender prepared by the tenderers shall comprise the following components
  - (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
  - (b) documentary evidence established in accordance with paragraph 2.1 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
  - (c) documentary evidence established in accordance with paragraph 2.2 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
  - (d) tender security furnished in accordance with paragraph 2.14

#### 2.9 **Tender Forms**

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

#### 2.10 **Tender Prices**

- 2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract
- 2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.
- 2.10.3 Prices quoted by the tenderer shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22
- 2.10.4 The validity period of the tender shall be 60 days from the date of opening of the tender.

#### 2.11 **Tender Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

#### 2.12 Tenderers Eligibility and Qualifications

- 2.12.1Pursuant to paragraph 2.1. the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.12.2The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1
- 2.12.3The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;
  - (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
  - (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
  - (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and

spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

#### 2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract
- 2.13.2The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
- 2.13.3The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:
  - (a) a detailed description of the essential technical and performance characteristic of the goods;
  - (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
  - (c) a clause-by-clause commentary on the Procuring Entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.
- 2.13.4For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

## 2.14 Tender Security

- 2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenders.
- 2.14.2The tender security shall be in the amount of 0.5-2 per cent of the tender price.

- 2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7
- 2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.
- 2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.22
- 2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.
- 2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28
- 2.14.8 The tender security may be forfeited:
  - (a) if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or
  - (b) in the case of a successful tenderer, if the tenderer fails:
    - (i) to sign the contract in accordance with paragraph 2.27

Or

(ii) to furnish performance security in accordance with paragraph 2.28

## 2.15 Validity of Tenders

- 2.15.1 Tenders shall remain valid for 90 days or as specified in the Invitation to Tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non responsive.
- 2.15.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without

forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

#### 2.16 Format and Signing of Tender

- 2.16.1The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.16.2The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.
- 2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

#### 2.17 Sealing and Marking of Tenders

- 2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope.
- 2.17.2 The inner and outer envelopes shall:
  - (a) be addressed to the Procuring entity at the address given in the Invitation to Tender:
  - (b) bear, tender number and name in the Invitation for Tenders and the words, "DO NOT OPEN BEFORE, "WEDNESDAY 3<sup>RD</sup> MARCH 2021, 11:00 A.M.
- 2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late".
- 2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Procuring entity will assume no responsibility for the tender's misplacement or premature opening.

#### 2.18 Deadline for Submission of Tenders

- 2.18.1Tenders must be received by the Procuring entity at the address specified under paragraph 2.17.2 no later than **WEDNESDAY 3<sup>RD</sup> MARCH 2021, 11:00 A.M.**
- 2.18.2The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended.

#### 2.19 Modification and Withdrawal of Tenders

- 2.19.1The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring Entity prior to the deadline prescribed for submission of tenders.
- 2.19.2The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7
- 2.19.5The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

#### 2.20 Opening of Tenders

- 2.20.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, immediately after the closing time on **WEDNESDAY 3<sup>RD</sup> MARCH 2021, 11:00 A.M** and in the location specified in the Invitation to Tender.
  - The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.20.2The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.
- 2.20.3 The Procuring entity will prepare minutes of the tender opening.

#### 2.21 Clarification of Tenders

- 2.21.1To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.21.2Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

#### 2.22 Preliminary Examination

- 2.22.1The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.22.2Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail

- 2.22.3The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.22.4Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.22.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non conformity.

#### 2.23 Conversion to Single Currency

2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

## 2.24 Evaluation and Comparison of Tenders

- 2.24.1 The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22.
- 2.24.2The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.24.3A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

#### 2.25 Preference

2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

#### 2.26 Contacting the Procuring entity

- 2.26.1 Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.26.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

#### 2.27 Award of Contract

## (a) **Post-qualification**

- 2.27.1In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.27.2The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.27.3An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

#### (b) Award Criteria

2.27.4 The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

## (c) Procuring entity's Right to Vary quantities

2.27.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

## (d) Procuring entity's Right to Accept or Reject Any or All Tenders

2.27.6 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

#### 2.28 Notification of Award

- 2.28.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties.
- 2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14.

## 2.29 Signing of Contract

- 2.29.1At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.29.2The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

## 2.30 Performance Security

- 2.30.1 Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.30.2Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new tenders.

#### 2.31 Corrupt or Fraudulent Practices

- 2.31.1The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
  - (i) "corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution; and
  - (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;
- 2.31.2The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

## **Appendix to Instructions to Tenderers**

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	Open National Tender – Registered Companies <b>RESERVED FOR AGPO CATEGORIES – YOUTH, WOMEN AND PWD.</b>
2.3.2	The document can be downloaded from the website:  www.kenyameat.co.ke or PPIP Portal www.tenders.go.ke  free of charge and at no cost. Bidders who download the tender document from the website MUST forward their particulars for registration to: tenders@kenyameat.co.ke.
2.14	The tender security shall be KES.140, 000.00.
2.5.1	A prospective bidder requiring any clarification of the tender document may notify KMC in writing (email in PDF) to the following address:
	Manager, Supply Chain
	Kenya Meat Commission,
	P.o. box 2-00204, Athi River.
	Email: <u>tenders@kenyameat.co.ke</u> CC: <u>rkiweu@kenyameat.co.ke</u>
2.10.2	Prices should include all taxes and delivery charges to KMC, Athi River.
2.11.1	Prices quoted shall be in Kenya Shillings and shall remain valid for twelve (12) months from the date the contract is signed.
2.15.1	Tender validity is <b>120 days</b> from the date of opening. A tender found with fewer days shall be deemed non-responsive.
2.18.1	The tender closing date is on WEDNESDAY 3 <sup>RD</sup> MARCH 2021, 11:00 A.M.
2.29.1	The performance security shall be 5% of the contract ceiling price in the form of a bank guarantee issued by a reputable bank operating in Kenya acceptable to KMC. The performance security should be valid thirty (30) days beyond the contract period.

#### SECTION III: GENERAL CONDITIONS OF CONTRACT

#### 3.1 **Definitions**

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated: -
  - (a) "The Contract" means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
  - (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
  - (d) "The Procuring entity" means the organization purchasing the Goods under this Contract.
  - (e) "The Tenderer' means the individual or firm supplying the Goods under this Contract.

## 3.2 **Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

## 3.3 Country of Origin

- 3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.
- 3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer.

#### 3.4 Standards

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

## 3.5 Use of Contract Documents and Information

- 3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above
- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

#### 3.6 **Patent Rights**

3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

## 3.7 **Performance Security**

- 3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.
- 3.7.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the tender documents.
- 3.7.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

#### 3.8 **Inspection and Tests**

- 3.8.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the equipment, and the tenderer shall either replace the rejected equipment or make alterations necessary to make specification requirements free of costs to the Procuring entity.
- 3.8.4 The Procuring entity's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.
- 3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

## 3.9 **Packing**

- 3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

## 3.10 **Delivery and Documents**

3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract

#### 3.11 **Insurance**

3.11.1The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

#### 3.12 **Payment**

- 3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract
- 3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

#### 3.13 Prices

- 3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.
- 3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).
- 3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

## 3.14. Assignment

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

#### 3.15 Subcontracts

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

#### 3.16 Termination for default

- 3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part
  - (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
  - (b) if the tenderer fails to perform any other obligation(s) under the Contract
  - (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract
- 3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

#### 3.17 Liquidated Damages

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

## 3.18 Resolution of Disputes

- 3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract
- 3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

## 3.19 Language and Law

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

## 3.20 Force Majeure

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

## SECTION IV: SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
- 42. Special conditions of contract as relates to the GCC

REFERENCE	SPECIAL CONDITIONS OF CONTRACT
OF GCC	
3.7.1	Performance security shall be 5% of the contract sum.
3.11	The supplier shall bear responsibility of insurance while goods are in transit until delivery to KMC, Athi River.
3.12.1	Payment shall be (30) days after receipt of certified invoice and delivery notes to KMC offices and upon inspection and acceptance of the delivered Packaging materials.
Notices:	Each party's address for the service of notice shall be the below mentioned address or such other address as it specifies by notice to the other;
	For the Procuring Entity: The Managing Commissioner, Kenya Meat Commission, Tel: 020 2424051, P.O. Box 2 – 00204, Athi River, Kenya
	Any notice given under the Agreement shall be in writing and may be served:  i. personally; ii. by registered or recorded delivery mail; iii. by any other means which any party specifies by notice to the others.  Notice shall be deemed to have been served: i. if it was served in person, at the time of service;
	ii. And if it was served by post, 72 hours after it was posted.

## **SECTION V: EVALUATION CRITERIA**

## 1. Preliminary Evaluation – Mandatory Requirements

No.	Requirement	Weight	Yes	No
1.	Dully filled, Signed & Stamped Tender Form	6.7		
2.	Dully filled, Signed & Stamped Price Schedules	6.7		
3.	Tender securing bid declaration form in the amount stated dully signed, filled & stamped in the format provided by a reputable bank or insurance	6.7		
	company.			
4.	Attach a copy of Certificate of Incorporation/Registration in Kenya.	6.7		
5.	Tender Validity of 120 Days.	6.7		
6.	Attach a copy of CRI2 for the registered limited company submitting the bid.	6.7		
7.	Attach Valid copy of Single Business Permit.	6.7		
	Submit Tax Compliance Certificate valid at the	6.7		
8.	time of opening. KMC shall confirm the Certificate from KRA tax checker.			
9.	Duly filled and signed Confidential Business Questionnaire in the format provided.	6.7		
10.	Dully Filled and Signed Declaration of undertaking not to engage in corrupt fraudulent practice.	6.7		
11	A dully signed & stamped written confirmation that the unit prices quoted shall remain valid .i.e. not subject to change for a period of twelve (12) months from the date contract is signed & there shall be no price variation.	6.7		
12	A sworn statement that the bidding company is not debarred.	6.7		
13	Manufacturer's authorization form in the format provided.	6.7		
14	A valid AGPO certificate: i.e. Women, Youth or PWD.	6.7		
15	Paginated bid document.	6.7		
TOTA	L SCORE (MAX100%)			

Only fully responsive bidders proceed to the technical evaluation. I.e. Scoring, 100%.

#### 2. Technical Specifications

#### 5.1 General

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
  - (i) Shortest possible delivery period of each product
  - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

#### 5.2 PARTICULARS

No.	Requirements	Yes/No	Weighting
			(%)
1	Supply and delivery of Polythene tubing (350		60
	gauge) as per sizes provided.		
2	Provide time schedule for deliveries within 7 days		5
	from date of Purchase order. (Provide lead time		
	schedule).		
3	Provide a list of at least 3 corporates whose supply		10
	of Polythene tubing or similar products were		
	satisfactorily delivered to them. Reference letters to		
	be attached.		
4	Bidder to submit a written undertaking that should		25
	the candidate be awarded, the tender for the items		
	quoted they shall without exception, throughout the		
	contract duration, supply and deliver polythene		
	tubing as specified in this tender.		
MAX	<b>X. SCORE = 100%, MIN. SCORE = 90%</b>		

Only bidders who successfully attain 90% proceed to the financial evaluation.

## 3. Financial Evaluation

The lowest bidder/s from the successful technically evaluated bidders shall be deemed successful.

## SECTION VI: SCHEDULE OF REQUIREMENTS

No.	Item Description	Unit of	<b>Estimated Annual</b>
		Measure	Quantities
1	Polythene Tubing 350 gauge – 7"x20"	kilogram	5000
2	Polythene Tubing 350 gauge – 10"x26"	kilogram	5000
3	Polythene Tubing 350 gauge – 20"x36"	kilogram	5000

NB: The quantities indicated are estimates only based on historical and forecasted requirements. These quantities may be altered and are to be used for estimation purposes only.

## **SECTION VII: PRICE SCHEDULE FOR GOODS**

Name	e of tenderer	tenderer Tender Num		rPage		
	<del>,</del>					
1	2	3	4	5	6	7
Item	Description	Country of origin	Quantit <u>y</u>	Unit price	Total Price EXW per item (cols. 4x5)	Unit price of other incidental services payable

Signature of tenderer \_\_\_\_\_

Note: In case of discrepancy between unit price and total, the unit price shall prevail.

#### SECTION VIII: STANDARD FORMS

#### **Notes on the sample Forms**

1.	Form of Tender	-	The form of tender must be completed by the tenderer
and	submitted with the t	ender	documents. It must also be duly signed by duly authorized
repi	resentatives of the te	nderei	r.

- 2. Confidential Business Questionnaire Form This form must be completed by the tenderer and submitted with the tender documents.
- 3. Tender Security Form When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
- 4. Contract Form The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
- 5. Performance Security Form The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.
- 6. Bank Guarantee for Advance Payment Form When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
- 7. Manufacturers Authorization Form When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.

## 8.1 **FORM OF TENDER**

	Date
_	Tender No
To:	
[name and a	ddress of procuring entity]
Gentlemen and/or La	dies:
Nos undersigned, offer to equipment descrip	amined the tender documents including Addenda
	dertake, if our Tender is accepted, to deliver install and commission the equipment in delivery schedule specified in the Schedule of Requirements.
percent of	der is accepted, we will obtain the guarantee of a bank in a sum of equivalent to the Contract Price for the due performance of the Contract, in the form prescribed by (Procuring <i>entity</i> ).
	to abide by this Tender for a period of [number] days from the date fixed for tender actions to tenderers, and it shall remain binding upon us and may be accepted at any time of that period.
	nder, together with your written acceptance thereof and your notification of award, shall between us. Subject to signing of the Contract by the parties.
6. We under	stand that you are not bound to accept the lowest or any tender you may receive.
Dated this	day of20
[signature]	[in the capacity of]
Duly authorized to si	gn tender for an on behalf of

## 8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business

You are advised that it is a serious offence to give false information on this form

Part 1 – General:			
Business Name Location of business premises			
Plot No.			
Postal Address	Tel No	Fax	E mail
Nature of Business			
Registration Certificate No			
Maximum value of business which	you can handle at any	y one time – Kshs	
Name of your bankers		Branch	

		Part 2 (a) – Solo	e Proprietor	
You	name in full	•••••	Age	
			origin	
	•	Citizenship details	8	
		•		
		Part 2 (b) Partner	ship	
Give	n details of partners	1 1	F	
	Name	Nationality	Citizenship Details	Shares
	1	·	Citizensinp Details	
	2			
	4			
	4			
		Part 2 (c) – Rec	istered Company	
Prive	ate or Public			
		ued capital of company-		
Give	n details of all direct			
	Name	Nationality	Citizenship Details	Shares
1				
2				
3				
4				
5				
			of Candidate	

• If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or registration.

## 8.3 TENDER SECURITY FORM

Bank not later than the above date.

Whereas
THE CONDITIONS of this obligation are: -  1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or  2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:  (a) fails or refuses to execute the Contract Form, if required; or  (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;
We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.
This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the

## **8.4 CONTRACT FORM**

(Amend accordingly if provided by Insurance Company)

THIS AGREEMENT made the day of 20 between
WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a tender by the tenderer for the supply of those goods in the sum of
NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:
1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
<ul> <li>The following documents shall be deemed to form and be read and construed as part of this Agreement viz:</li> <li>(a) the Tender Form and the Price Schedule submitted by the tenderer</li> <li>(b) the Schedule of Requirements</li> <li>(c) the Technical Specifications</li> <li>(d) the General Conditions of Contract</li> <li>(e) the Special Conditions of contract; and</li> <li>(f) the Procuring Entity's Notification of Award</li> </ul>
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.
IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.
Signed, sealed, delivered by the (for the Procuring entity
Signed, sealed, delivered by the (for the tenderer in the presence of

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## 8.5 **PERFORMANCE SECURITY FORM**

То		• • • • • •			
	rocuring entity]				
WHEREAS	Ser") has undertaken, in purs number of the contract] date	[name of suance of Contract No	tenderer]	(hereinafter	called
"the Contra		[description	of goods]	(hereinafter	called
furnish you	EREAS it has been stipulate with a bank guarantee by recompliance with the Tendet.	a reputable bank fo	r the sum	specified the	rein as
AND WHE	EREAS we have agreed to g	ive the tenderer a gua	arantee:		
behalf of the words and the tendere sums with	ORE, WE hereby affirm the ne tenderer, up to a total of a figure] and we undertake to to be in default under the in the limits of	pay you, upon your Contract and without[amount	[amount first writte cavil or are tof guara	t of the guara in demand de- gument, any intee] as afo	ntee in claring sum or resaid
This guara	ntee is valid until the	day of	20		
Signed and	l seal of the Guarantors				
	[name of bank or financia	al institution]			
	[address]				
	[date]				

## 8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM

To
[name of tender]
Gentlemen and/or Ladies:
In accordance with the payment provision included in the Special Conditions of Contract, which amend the General Conditions of Contract to provide for advance payment [name and address of tenderer] (hereinafter called "the tenderer") shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of [amount guarantee in figures and words].
We, the
We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procurir entity and the tenderer, shall in any way release us from any liability under this guarantee, and whereby waive notice of any such change, addition, or modification.
This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until
Yours truly,
Signature and seal of the Guarantors
[name of bank or financial institution]
[address]
[date]

## 8.7 MANUFACTURER'S AUTHORIZATION FORM

To [name of the Procuring entity]
WHEREAS [ name of the manufacturer] who are established and reputable manufacturers of
[name and/or description of the goods] having factories at [address of factory] do hereby authorize [name and address of Agent] to submit a tender, and
subsequently negotiate and sign the Contract with you against tender No [reference of the Tender] for the above goods manufactured by us.
We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.
[signature for and on behalf of manufacturer]

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

## 8.8 LETTER OF NOTIFICATION OF AWARD

	Address of Procuring Entity
	ender No
This is	ender Names to notify that the contract/s stated below under the above mentioned tender have been awarded to
you.	
1.	Please acknowledge receipt of this letter of notification signifying your acceptance.
2.	The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3.	You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.
	(FULL PARTICULARS)

SIGNED FOR ACCOUNTING OFFICER

## REPUBLIC OF KENYA

## PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD